

# IMMEDIATE

People and organizations that you interact with regularly

BOARD

CLIENTS

SUPPLIERS

# SECONDARY

People and organizations that you interact with but not regularly

FORMER BOARD MEMBERS

FORMER CLIENTS

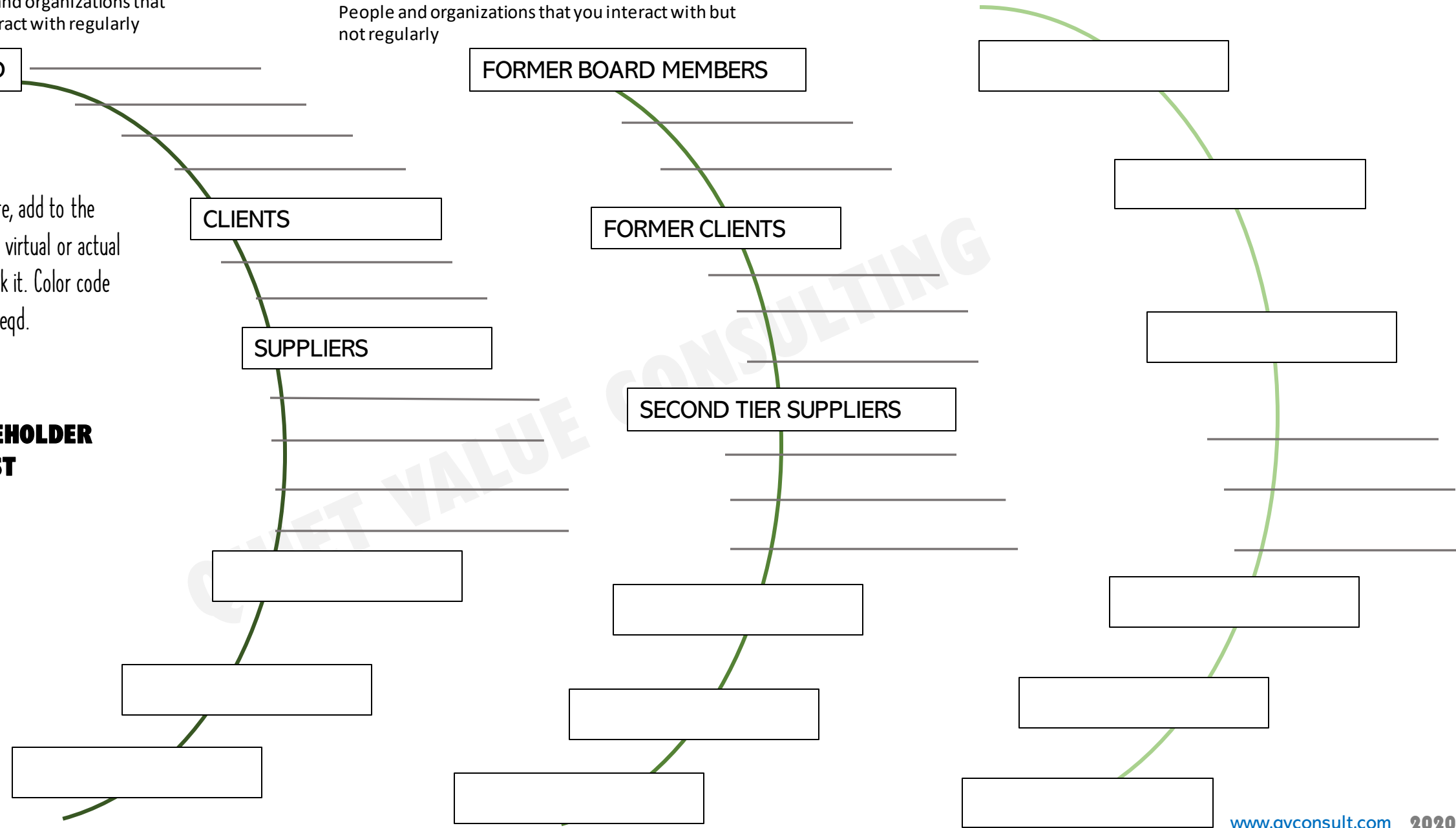
SECOND TIER SUPPLIERS

# TERTIARY

People and organizations that you know and are vested in your work but no regular interaction.

If there are more, add to the map / list using virtual or actual post its and stick it. Color code the post-its if reqd.

## THE STAKEHOLDER MASTERLIST



# THE STAKEHOLDER NEED LIST

## PROJECT NAME

\_\_\_\_\_

## Highlights (do not exceed 3)

- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_

## I NEED

**NOTE:** Only list resources that you need / do not have. This is not a list of all resources

- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_

## WHO

Choose from immediate, secondary and tertiary stakeholders. Compile list based on who has the resources you need

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_
6. \_\_\_\_\_
7. \_\_\_\_\_
8. \_\_\_\_\_
9. \_\_\_\_\_
10. \_\_\_\_\_

## WHAT

For each stakeholder on the WHO list, write down what resources / support and / or help you think they will bring to your project.

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_
6. \_\_\_\_\_
7. \_\_\_\_\_
8. \_\_\_\_\_
9. \_\_\_\_\_
10. \_\_\_\_\_

**WARNING:** Do NOT add every stakeholder, only ones you think could be of actual use